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# Complex Manufacturer Decreases Labor Costs By 20% for a Single Product Line in Only Five Days

## Situation

A Chicago, Illinois-based plastic injection molding manufacturer that produces production items primarily for the medical community as well as custom-made containers and packaging, had a client that needed to reduce the costs associated with their multi-million dollar contract. The contract, supporting 20 manufacturing jobs at the company, was at risk if 3% of the contract price wasn't eliminated. A MetaExpert™ assigned to the task of identifying costs that could be reduced and deploying a method to do so, helped the company eliminate 20% of labor costs for the project and achieve the 3% contract price reduction in just five days.

## Actions

The MetaOps, Inc. MetaExpert™ quickly evaluated and identified the cost center associated with the company's client custom manufacturing project, and then deployed the reduction strategy. This process included:

- Analysis of shared data including
- Evaluating business requirements
- Developing the strategic and tactical plans

## Results

With the support of MetaOps, Inc. MetaExperts™, the company management and custom product team participated in a week-long transformation that:

1. Reduced labor costs of the 20-person manufacturing team by 20%
2. Reduced the cost of the contract by 3%

## ROI

1. Reduced labor costs by 20%
2. Reduced contract cost by 3%

**Client Skills Required:** OpEx understanding and deployment, agility in incorporating quick fixes, SOP (standard operating procedures) improvement, continued process improvement, leadership and training in the practice of High-Performing Teams

**Contract Length:** 5 days

**Support by MetaOps, Inc. MetaExperts™:** edit, change and improve.... OpEx training, mentoring, coaching and implementation, and High-Performing Teams development